

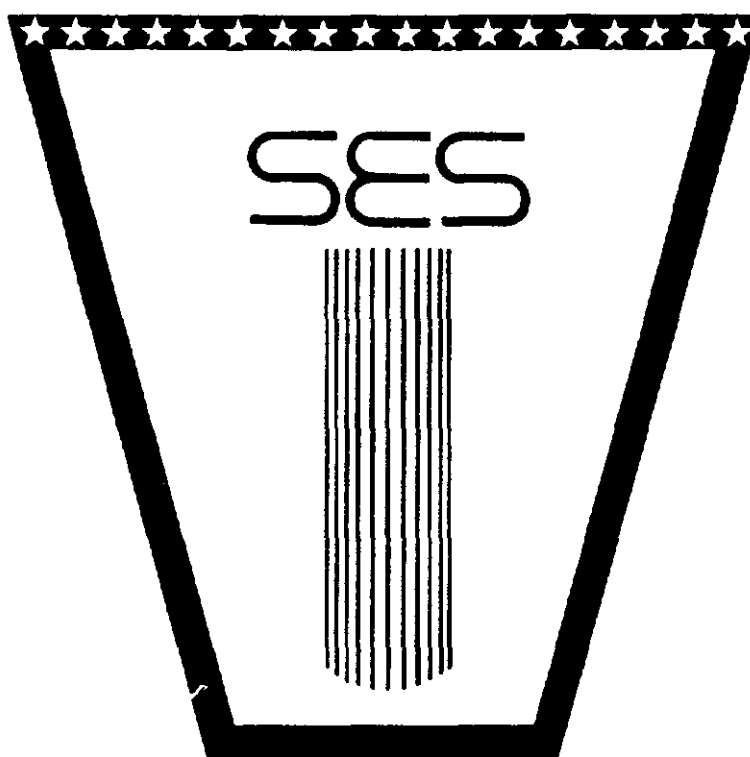


## OFFICE OF THE SECRETARY OF DEFENSE

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# **SENIOR EXECUTIVE SERVICE PERFORMANCE PLANNING AND EVALUATION**

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**Office of the Secretary of Defense, DoD Field Activities,  
the Joint Staff, the U.S. Court Military Appeals,  
the U.S. Mission to NATO, and the Defense Agencies**

**APRIL 1989**



Administration  
& Management

OFFICE OF THE SECRETARY OF DEFENSE  
WASHINGTON, DC 20301

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Chapter 4

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FOREWORD

The Senior Executive Service Handbook is issued under the authority of DoD Directive 1402.3, "Administration of the Senior **Executive** Service Program in the Office of the Secretary of Defense and the Defense Agencies," dated August 16, 1984.

This is a **reissuance** of Chapter 4 of the SES Handbook, which is designed to provide guidance to the members of the Senior **Executive** Service and to their supervisors in the conduct of the performance appraisal cycle. The revised chapter 4 reintroduces a three-level rating system (i. e., Fully Successful, **Minimally** Satisfactory, and Unsatisfactory) for members of the SES. In addition and where necessary, provisions have been changed, and content has been reorganized to enhance use of the chapter.

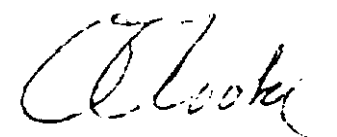
The provisions of this chapter apply to the Office of the Secretary of Defense (**OSD**), DoD field activities, the Joint Staff, the U.S. Court of Military Appeals, the U.S. Mission to NATO, and the Defense Agencies (except the National Security Agency/Central Security Service and the Defense Intelligence Agency). In this Chapter, the DARPA and the **DSAA shall be** considered sub-units of OSD Components rather than Defense Agencies.

This chapter is effective immediately and its use is mandatory.

Send recommended changes through channels to:

Executive Personnel and Classification Division  
Directorate for Personnel and Security  
Washington Headquarters Services  
Room 3C444, The Pentagon  
Washington, D.C. 20301-1155

OSD Components may obtain copies of this chapter from the OSD Publications Counter, Room 38960, The Pentagon. Other DoD Components should obtain copies of the chapter through their own publications channels. Other Federal Agencies and the public may obtain copies from the National Technical Information Service, U.S. Department of Commerce, 5285 Port Royal Road, Springfield, Virginia **22161**.

  
D. O. COOKE  
Director

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## REFERENCES

- (a) Public Law 95-454, "Civil Service **Reform** Act of **1978**," October 13, 1978 (Title 5, **U.S.C.** 4311-4314)
- (b) 5 CFR 430 Subpart C, "Performance Appraisal for the Senior Executive Service (**SES**)," April **10**, 1986
- (c) Amendment to 5 CFR 430, Subpart C, January 23, 1989

## CHAPTER 4

### I. INTRODUCTION AND DEFINITIONS

#### INTRODUCTION

Title 5 of the United States Code, Chapter 43, Subchapter II, requires Federal agencies to establish performance appraisal systems that:

- provide for systematic appraisals of performance of Senior Executive Service (SES) employees;
- encourage excellence in performance; and
- provide a basis for retention in the SES and for SES performance awards

The statutory requirement has been supplemented by regulation (5 CFR 430, Subpart C) designed to ensure a performance appraisal system that:

- communicates and clarifies organizational goals and objectives;
- identifies individual accountability for the accomplishment of agency goals and objectives;
- evaluates and improves individual and organizational accomplishment; and
- uses the results of performance appraisal as a basis for adjusting base pay, training, rewarding, reassigning, retaining, and removing employees.

Accordingly, this performance appraisal system has been designed for members of the SES employed or serviced by the Office of the Secretary of Defense (OSD). It is consistent with statute and regulation, and has been designed to maximize flexibility to achieve the following objectives:

- systematic appraisal and fair and accurate evaluation of the performance of each executive;
- encouragement of excellence in job performance and provision of a sound basis for the distribution of performance awards;
- assistance to employees in improving unacceptable performance;
- reassignment or removal of employees who continue to perform unacceptably; and
- contribution to organizational effectiveness.

SES members and their supervisors will be briefed periodically on their responsibilities, especially in connection with their participation on Performance Review Board (PRB) panels, and will be advised of program changes by means of policy issuances and information memoranda. Program effectiveness will be evaluated annually. These evaluations will examine system difficulties, will involve Performance Review Board input and will recommend solutions to perceived problems.

This chapter is designed to be **used** in conjunction with the Senior Executive Service Performance **Planning** and **Evaluation** form (DD Form 2206). The six steps presented in pages 4-8 to 4-16 correspond **to** the steps on the form.

## DEFINITIONS

**Critical Element:** A component of a **position** consisting "of one or more duties and responsibilities that contributes **toward** accomplishing **organizational** goals and objectives, and **that is** of such importance that "Unsatisfactory" performance on the element would result "in "Unsatisfactory" performance in the position.

**Deciding official :** The official who assigns the rating of record and determines **the** award of SES bonuses, following review of the initial **rating** and, any bonus recommendation by the PRB. For- OSD Components and the DoD Inspector General, this is the Secretary of **Defense**. For Defense Agencies (except the **Defense** Investigative **Service**, all Director, Deputy Director, and General Counsel positions, and positions specified on a case-by-case basis that are covered by the OSD PRB and OSD procedures), the deciding official is the Agency Director. For the remaining Office of the Inspector General staff, the deciding official is the Inspector General and OIG procedures govern these appraisals. For Defense Agency **employees** covered by the OSD PRB (including Defense Agency General Counsels), the deciding **official is** the Secretary of Defense.

**Defense Agencies:** As used here, the term includes:

Defense Communications Agency	(DCA)
Defense Contract Audit Agency	(DCAA)
Defense Investigative Service	(DIS)
Defense Logistics Agency	(DLA)
Defense Mapping Agency	(DMA)
Defense Nuclear Agency	(DNA)

**Initial Rating:** The summary rating made by a senior executive's **supervisor (normally** the immediate supervisor) and provided to the PRB. The rating must be based on the currently approved performance **plan** for the executive.

**Interim Appraisal :** Assignment of a Summary Rating in part A that is not, in turn, forwarded to a Performance Review Board. **Interim** appraisals typically are prepared to assess performance up to the time the **rated** executive moves to another position (i.e., reassigned or **transferred**) during the rating period. Interim appraisals must be considered by preparers of the subsequent annual (initial) ratings. However, they are not **submitted** to PRB's, and do not comprise the basis for bonus awards or other SES employment decisions. The interim appraisal is documented on the SES Performance Planning and Evaluation Form (Step "5, DD Form 2206)".

Rating of Record: The summary rating assigned by the deciding official after considering recommendations of the PRB.

Second-Level Review: Optional review, unless requested in writing by the executive, of the initial performance appraisal by an official at an organizational **level** higher than that of the rating official. Second-level reviews take place before submission to the PRB. Second-level reviews are generally not performed on interim appraisals.

a. The second-level reviewing official for civil i an **Deputy** Directors of Defense Agencies **shall** be the Under Secretary of Defense or Assistant Secretary of Defense to which the Defense Agency reports.

b. The second-level reviewing official for SES members ( other than the General Counsels) of DLSA is the DoD General Counsel /Director, DLSA.

c. The second-level reviewing official for individuals assigned to the U.S. Mission, NATO, is the Defense Advisor to the U.S. Mission, NATO. The international supervisors of all other SES members assigned to NATO assume this role for them, unless an exception has been approved by Director of Administration and Management (DA&M) in order to ensure that the objectives of this plan are achieved.

d. If a second-level reviewing official does not exist below the Deputy Secretary of Defense, the immediate supervisor shall forward **DD** Form 2206 directly to the OSO PRB.

e. If a Defense Agency Director is the immediate supervisor of an executive who is at a level lower than Deputy Director, no second-level review is required unless the executive requests it. If there is a second level review, it is within the Office of the Under Secretary of Defense or Office of the Assistant Secretary of Defense (or equivalent) through which the Defense Agency reports.

Summary Rating: The rating level ( see step 5, **paragraph 3**, page 4-12) assigned to a senior executive's overall performance, **following** the assessment of performance on individual critical elements.

OSO Components: For purposes of this chapter, this term is defined as **including:** OSD, DoD field activities, **the** Joint Staff, the **Strategic** Defense **Initiative** Organization (SD IO) , the U.S. Mission to NATO, the NATO International **Military** Activities Staff, **and** the U.S. Court of Military Appeals. The Defense Advanced Research Projects Agency (**DARPA**) is considered a sub-unit of **OUSD(A)**; the Defense Security Assistance Agency (**DSAA**) **and** the Defense Investigative Service (**DIS**) are considered sub-units of **OUSD(Pol icy)** ; and the Defense Legal Services Agency (**DLSA**) is considered! a sub-unit of OGC for appraisals of Defense Agency **General** Counsels. **Other** Defense Agency Counsels are sub ject to the PRB of the Agency on whose rolls they are appointed.

## II. TIMETABLE FOR PERFORMANCE APPRAISAL

### KEY DATES

### ACTIVITIES

July 1	Start of rating period.
Jan 1-15	Mid-period progress review.
June 30	End of rating period.
July 1	Performance evaluation and <b>review</b> for previous 12 months undertaken within the component. New rating period begins.
July ( third week)	Appraisal and bonus information forwarded to Personnel . PRB begins review process.

### BASIC PROVISIONS

1. Whenever an SES member is appointed, assigned, or detailed for 120 days or **longer** to a different **position** (with significant change in duties), a performance **plan** ( **critical** elements and performance standards) must be developed.
2. " Senior executives employed on June 30 of each year, in organizations subject to this **handbook**, shall receive an annual written appraisal of their job performance, provided they have been in the SES for a period of at least 90 days. An appraisal is required also for Presidential appointees who were career members of the SES who elected to continue SES benefits relating to performance appraisal , bonuses, or rank awards.
3. The annual appraisal **period** shall encompass the **12-month** period beginning July 1 and ending June 30.
4. Senior executives entering on duty after July 1 shall receive an appraisal for the period beginning with their first day of employment and ending June 30.
5. This **plan** covers all SES members, **including** Career, **Noncareer**, Limited Term and Limited Emergency appointees.

### EXCEPTIONS

1. Appraisals of the performance of career SES members **may** not be made within 120 days after the beginning of a new Presidential administration. This moratorium applies to all phases of the **formal** appraisal process; i .e. , the initial rating **recommendation**, review of the appraisal , PRB action, and the assignment of the final rating by the appointing authority.
2. The minimum appraisal period shall be 90 days.
3. If on June 30, the executive has not been a member of the SES for at least 90 days, the executive's appraisal period shall be extended for the amount of time necessary to **meet** the 90 day requirement, at which time a rating of record must be prepared.



4. Annual performance ratings shall be used as a basis for any reduction-in-force actions, except that an employee without an annual performance rating of record shall be given a performance rating before a RIF if the employee has served in the SES for at least 90 days; employees who have not served in the SES for 90 days shall be assigned a presumed rating of Fully Successful .

5. When an SES member leaves one position for another during the rating cycle and has served at least 90 days in the old position, an interim appraisal shall be completed by the supervisor of the position from which changed and given to the executive and the new supervisor. The interim appraisal is accomplished by evaluating performance against the critical elements and performance standards as reflected in the executive's performance appraisal plan, and must be used by the new supervisor in deriving the next annual rating (See step 5, paragraphs 2 and 3, page 4-12). An interim appraisal is not required when an executive resigns or retires.

6. The individual who is the immediate supervisor of the SES member on June 30 is normally the person who evaluates the SES member's performance (if the SES member has been in the SES at least 90 days). This is true even if the supervisor has supervised the SES member for only a short period. When the period has been short, the supervisor must use the evaluation data provided by the former supervisor(s) earlier in the year in developing the initial rating.

7. A performance appraisal period may be terminated (after 90 days) in any case in which an adequate basis exists on which to appraise and rate the senior executive's performance.

### III. PERFORMANCE PLANNING AND ASSESSMENT

Performance plans consist of the identification of critical elements and standards of achievement. They must be developed at the beginning of each rating period (July 1 of each year) or whenever **an** employee enters a different SES position in which he/she **will** serve a significant period of time prior to the end of the rating period. The rater and individual to be **rated** shall work together to develop the plan. It is expected that the final plan **will** be mutually acceptable. However, when agreement cannot be reached, the decision of the rater is **final**.

According to 5 USC 4313, the performance plan should take into account (but is not limited to) such factors as:

- efficiency, productivity, and quality of work or service to the public;
- cost-effectiveness;
- timeliness of performance;
- significant reduction in paperwork;
- meeting affirmative action goals and achievement of equal opportunity requirements; and
- other indications of the effectiveness, productivity, and quality of performance of the individual within the scope of the employee's position.

**Accomplishment** of organizational objectives must also be included in performance plans by incorporating objectives, goals, program plans, work plans, or similar indicators of program results.

As a matter of DoD policy (or Law in the case of meeting EEO responsibilities), certain additional items, as applicable, must be addressed in individual performance plans. These are enumerated below and must **be** reflected in a separate critical element, or in a performance standard of a critical element relating to the activity, depending upon its importance to a particular position. (Reference to Appendix E may be helpful in meeting these requirements.)

1. Significant internal management control responsibilities assigned to executives must be identified and evaluated in SES performance appraisal plans, wherever appropriate. (Administrative Instruction No. 90, 11/8/88)
2. Performance appraisal plans of contracting executives, as applicable, shall **include** the evaluation of their **ability** to increase contract awards to **small** disadvantaged business concerns, historically Black colleges and universities, and other minority institutions. (DASD(A) memo, 3/29/88.)
3. Performance appraisal plans of contracting executives shall also address, as applicable, their **ability** to achieve cost savings and increase competition in the DoD acquisition process. (DASD(CPP) memo, 3/7/85.)
4. **Resolution** of contract audits **should** be reflected in the **performance appraisal plan** of any executive who performs **this** function. (DASD(CPP) memo, 6/18/84.)

5. Performance appraisal plans of executives who have access to classified information must include comments on the individual's discharge of security responsibilities. (DASD(CPP) memo, 11/12 /85.)
6. Executives who have supervisory or managerial responsibilities should have a critical element or a performance standard assessing **their equal** employment opportunity and affirmative action efforts (5 U.S.C. 4313).

## STEP 1. Identify Critical Elements

### REQUIREMENTS

Performance plans normally **emcompass** four to eight critical elements, **which** address various aspects of organizational objectives, management performance, program performance, and individual assignments. Although the performance plans shall **be** compatible with the position description, only the most important responsibilities shall be included in the plan.

At the beginning of the period, the appropriate parts of the top of page one of the Senior Executive Service Performance Planning and Evaluation form (DD Form 2206) should be completed. Then, the final plan must be documented in steps 1, 2, and 3 of the form. The rater **shall** retain the original and the individual rated shall receive a copy. Critical elements and performance standards must be communicated to SES members at or before the beginning of each **appraisal** period, with written performance plans provided normal 1 y within 30 days of the beginning of the appraisal period. Organizations may retain copies centrally in order to review, assess, and evaluate performance plans in relation to overall mission, goals, and objectives. When copies are retained, they are to be held, safeguarded, monitored, and disposed of in accordance with Privacy Act regulations and the applicable Privacy Act System Notice.

### CONSIDERATIONS

Critical elements are the major responsibilities of the position. Less than satisfactory performance in a critical element may be the basis for reassigning, removing, or reducing the pay of an employee.

The first step in the development of the performance plan is for the rater and the individual to be rated to identify the work that is most important.

When identifying critical elements, consider:

- the major functional responsibilities (i.e., program performance, management duties, and individual initiatives);
- the value of the responsibility;
- the consequence of error or neglect;
- the effect of achievement or **nonachievement** on the organization;
- and
- the overall mission of the organization, legislation, and current agency priorities.

It is important that resource requirements be discussed early in the planning process. **If** performance plans are contingent upon receipt of resources (e.g., a contractor product) not under the employee's control, this should be noted.

## STEP 2. Specify Performance Standards for Each Critical Element

### REQUIREMENTS

After identifying all the critical elements, specify performance standards for each. Performance standards describe specific expectations in sufficient detail to serve as a basis for evaluating performance.

### CONSIDERATIONS

Standards should describe explicit goals or should describe the conditions that will exist when a critical element is performed satisfactorily; that is, at a level which would support a performance rating of "Fully Successful." Standards should not be geared to the especially competent or superior performer. The absence of a written standard at other rating levels will not preclude the assignment of a rating at those levels.

To the extent possible, each objective and standard should be:

Relevant: directly related to the job.

Achievable: able to be accomplished within reasonable constraints of time and resources.

Measurable: described so that the expected quality or quantity of performance can be observed.

Explicit: likely to be interpreted in the same way by most readers. Avoid use of vague terms such as "approximate," "desirable," and "reasonable."

Judgeable: defined in such a manner that by the end of the rating period, it is evident whether and to what extent a given standard was met.

Factors frequently reflected in performance standards are the:

Quality of work expected.

Time limit within which the work should be performed.

- Quantity of work expected.

Cost-effectiveness with which work must be performed.

Methods to be used.

Factors should not be limited to those outlined above because there may be other standards that are more relevant than those suggested. Even though standards addressing the quality of work are often difficult to write, they should be developed if the quality of work is the actual criterion on which the work is assessed.

Some standards used in the past are shown in Appendix E.

### STEP 3. Certify the Final Performance Plan

Both the individual and the rater must initial the performance plan. This indicates that the rater approves the objectives and standards for performance and that the employee is aware of the performance plan. The rater makes the final decision on content and form of the critical elements and standards of performance. Unless there is an additional **intra -** organizational higher level review requirement prior to final **ization**, the work planning is now done.

The rater retains the original in a manner consistent with Privacy Act regulations, and the SES member whose plan it is receives a copy, normally within 30 days of the beginning of the appraisal period.

When SES members are detailed, and the detail is expected to last 120 days or longer, they **will** be given written critical elements and performance standards as soon as possible, but no later than 30 calendar days after the beginning of the detail. Ratings on critical elements must be prepared for these details and considered in deriving the next summary rating of record.

#### STEP 4. Review Progress and Changes to Performance Plan

##### REQUIREMENTS

1. There must be at least one documented occasion during each rating period on which performance is discussed with the individual being rated. It should occur **during** the middle of the performance year, and should be scheduled to allow sufficient time for adjustment and observation of performance before the end of the rating period.
2. At a minimum, the executives must be informed of their level of performance for each of their performance elements **and** standards, although this **may** be done orally rather than in **writing**. Both the rater and the individual must sign the appropriate section of the appraisal form (Step 4, DD Form 2206), which should include comments **summarizing** the results of the mid-year discussion. The rater is to retain the original in a manner consistent with Privacy Act regulations, and to provide a copy to the SES member being rated.

##### CONSIDERATIONS

Additional progress reviews may be scheduled at any time during the rating period, at the initiative of either party. In addition to revising **plans** and reviewing progress, review meetings present an opportunity to identify and **sol**ve work problems, to discuss poor performance, and to identify development needs or corrective action. Executives with performance considered below the "Fully Successful" level shall be provided assistance in improving performance, such as formal training, on-the-job training, counsel **ing**, or closer supervision.

As the work situation or the organization's priorities change, the employee's performance plan (critical elements and performance standards) should be revised to reflect those changes. Space is provided on the **appraisal** form for revisions that become necessary after the **original plan has** been agreed upon and signed. Do not erase, delete, or alter in any way any part of the original when making revisions, as changes in the plan should be apparent. For any changes in the plan **during** the last quarter of the **performance period**, particular consideration should be given to performance **expectations** in relation to the time remaining in the rating period.

## STEP 5. Assess Performance

1. On or about 30 June, the rater meets with the senior executive to:
  - a. discuss performance to date;
  - b. discuss accomplishing a development plan; and
  - c. establish a performance **plan** for the coming year.
2. The rater completes the evaluation and the top of page 1 of **Senior Executive Service Performance Planning and Evaluation form (DD Form 2206)** for every SES **member**<sup>1</sup> who has been on board within **the** organization~~s~~ covered by this handbook for at least 90 **days**<sup>2</sup>. The appraisal must include a narrative description of the senior executive's performance in relation to **established** critical elements and standards of performance. The appraisal and the criteria shall consider the performance of both the senior executive and his/her organization, and shall take into account such factors as the senior executive's:
  - a. impact on efficiency, productivity, and **quality** of work or services performed, including any significant reduction in paperwork;
  - b. impact on cost efficiency;
  - c. **timeliness** of performance;
  - d. impact on the effectiveness, productivity, **and** performance of subordinate employees; and
  - e. meeting affirmative action goals and achieving equal employment opportunity requirements.

The rater then narratively describes the level of achievement and assigns an adjectival descriptor for each critical element accordingly. The three adjectival descriptors are: Fully Successful ; Minimally Satisfactory; and Unsatisfactory.

In doing this, the rater should consider such factors **as**: Achievements, opportunity to achieve, risk, **visibility**, and consequences of failure.

3. Then, on the front of the form, the rater assigns one **overall** 1 (or summary) rating ( "Fully Successful, "Minimally Satisfactory, " or "Unsatisfactory") of total performance that is generally consistent with the following decision table:

<sup>1</sup> This includes **Presidential** appointees who were previously SES career members and who elected to continue SES benefits.

<sup>2</sup> Any SES member who **joined** the organization by reassignment or transfer fewer than 90 days before the end of the performance period, but who has been in the SES at least 90 days before the end of the performance period, should be appraised and is **eligible** for a bonus, assuming the supervisor of record at the end of the rating period obtains information from the losing organization to substantiate such a conclusion. Senior Executives in the SES fewer than 90 days as of 30 June **shall** have **their** appraisal period extended for the amount of time necessary to meet the minimum appraisal period (i.e., 90 days), at which time a rating of record **shall** be prepared.



FULLY SUCCESSFUL: All critical elements rated "Fully Successful."

MINIMALLY SATISFACTORY: One or more critical element rated "Minimally Satisfactory," with no ratings below "Minimally Satisfactory."

UNSATISFACTORY: One or more critical element rated "Unsatisfactory."

Summary ratings must take into account the ratings assigned to interim appraisals prepared upon position changes, and for details or temporary assignments lasting 120 days or longer. When senior executives are detailed outside of the agency, the supervisor must make a reasonable effort to obtain appraisal information from the outside organization.

4. The initial rater or subsequent reviewers may make recommendations for bonuses. Such recommendations must be made in the form of a supplemental narrative, be prepared in the format shown in Appendix D, and be approved by the Component Head. A summary rating of "Fully Successful" is a prerequisite to a bonus.

5. A rating of "Unsatisfactory" requires either the transfer, reassignment, or removal of the senior executive. Two ratings of "Unsatisfactory" in five consecutive years result in removal from the SES. SES members who receive either a "Minimally Satisfactory" or "Unsatisfactory" rating two times in three consecutive years must be removed from the SES. (See step 6, page 4-16)

6. When the appraisal is completed, the rater should discuss it with the senior executive, give him or her a copy of the proposed rating, and ask the executive to initial where indicated on page 3 of DD Form 2206. The executive's initials on the appraisal do not indicate agreement with the evaluation.

7. The senior executive is entitled to respond in writing within 7 calendar days after the receipt of the initial rating, and have the rating and the response reviewed by someone at a higher organizational level (if there is one) before the rating becomes final. Normally, the second level supervisor will conduct the review. Although not a requirement, it is preferable for the reviewing official to have been in the organizational hierarchy of the rated executive for most of the performance appraisal period. The official making the higher level review is not authorized to change the initial rating, but only presents his or her findings and recommendations through the Component Head to the PRB. The Component Head need not comment or make a recommendation with respect to the reviewing official's findings; simply noting the results of the review is sufficient. While the higher level reviewing official cannot direct a subordinate rating official to change his or her evaluation, the higher level reviewing official may ask the rating official to reconsider his or her initial ratings based on his or her tentative findings. All related documents, including the executive's response and reviewer's comments, are provided to the PRB, the executive, and the rating supervisor.

8. The **original** of the completed form and **any** supplemental **material** are to be sent forward, through the established review channels, in keeping with the timetable presented in this handbook. In the case of a requested higher **level** review, an **addi tional** four weeks is permitted,

9. Performance plans and **ratings** for SES members are not subject to **formal** appeal or to the agency's grievance procedures ( see paragraph V, Disagreement **with** Final Rating ).

## STEP 6. Recommend Further Action, As Appropriate

Supplemental narrative must be provided when **recommending** a performance award (bonus ) or a removal from the SES. It should be prepared by the immediate supervisor or a higher level supervisor and should substantiate the action recommended in terms of activities and achievements. The format for bonus recommendations is shown in Appendix D.

### RECOMMENDATIONS RELATING TO BASIC PAY (Pay Level Adjustments)

Salary adjustments other than comparability adjustments are not made more than once in any 12-month period. Salaries correspond to one of the six specified SES salary rates. Sal **aries** may be increased any number of levels. Salary reductions may not exceed one level per year, and must be preceded by written notice at least **15** days prior to the reduction. Salary adjustments are processed separately from the annual performance appraisal cycle even though performance may be the basis for the adjustment. (See Chapter 3, Executive Pay-Setting)

### RECOMMENDATIONS FOR PERFORMANCE AWARDS (Bonuses )

Performance awards ( bonuses) are **lump-sum** payments that may be awarded to SES members having **Fully Successful** performance ratings. Note that, under the law, only career SES appointees may receive bonus awards.

The payable rates as of the end of **the** performance year (rather than the scheduled rates, if different) are to be used as the basis for **computing** the minimum and maximum performance awards that may be paid SES members in any given year. The total amount of pay, performance and rank awards received by a senior executive during any **fi** scal year may not exceed the annual rate payable for positions **at** Level I of the Executive Schedule. Amounts in excess of this limit may, however, be "rol led over, " and paid in a lump sum at the beginning of the next **fi** scal year.

A bonus may not be received in the same calendar year that a Presidential Rank Award (**Di stingu**ished Executive or Meritorious Executive) is received.

## RECOMMENDATIONS FOR INCENTIVE AWARDS

Incentive awards **may** be used to recognize SES **Career, Noncareer** or Limited appointees **for a specific** one-time **accomplishment**, a suggestion, an invention, or a scientific achievement. A job-related special act or service award could be used to recognize a nonrecurring contribution or a scientific achievement that either represents a culmination of **work** over a period of time, or has such significant tangible and/or intangible **benefits** as to warrant immediate recognition. A performance bonus, on **the** other hand, would recognize overall performance during a **particular** Performance **appraisal** period. Incentive awards are not subject to the Executive Level I ceiling on total SES compensation **for a fiscal year**. For **further** information, **refer** to **agency** instructions on incentive awards.

## RECOMMENDATIONS FOR PRESIDENTIAL RANK AWARDS

**These** awards are made **by** the President to career SES members **only** for long-term career achievements. Nominations are solicited on a schedule **separate** from **the** annual Performance evaluation **cycle** and are not reviewed by the Performance Review Board(s).

## RECOMMENDATIONS FOR RETENTION AND DEMOTION

A post-probationary SES member who receives an overall performance rating of "**Unsatisfactory**" must be reassigned or transferred **within** the SES, or removed to a continuing position at **GS-15** or **equivalent**. (See **Chapter 9**.)

A **post-probationary** SES member who receives two **overall** performance ratings of "Unsatisfactory" within a five-year **period** must be removed **from** the SES to a continuing **position** at **GS-15** or equivalent. (See **Chapter 9**.)

A post-Probationary SES member **who** receives **either** a "Minimal" or "Unsatisfactory" rating twice in three consecutive **years** must be removed from the SES to a continuing **position** at **GS-15** or above, or equivalent. (See **Chapter 9**.)

An SES member who is serving a Probationary **period** and **whose** Performance does not meet expectations is **covered** under **probationary period** removal and **placement** regulations. (See **Chapter 8**.)

#### IV. REVIEW OF RECOMMENDATIONS

After the immediate supervisor completes the recommendations, he/she forwards the appraisal through: (a) the second-level reviewers (if any have been designated by the organization or requested by the executive), to (b) the OSD Component **Head**<sup>1</sup>, or the appropriate staff element head or equivalent official in a Defense Agency, to which the senior executive is assigned. All materials must be reviewed by the Component head or the designated Defense Agency official prior to being submitted to the Performance Review Board. The purpose of the review is to keep the higher **level** official apprised of the performance of subordinate executives, and to ensure that they are being evaluated in a uniform and equitable manner. If a senior executive whose second-level supervisor is the Secretary of Defense has not requested a review by the Secretary of Defense, the DD Form 2206 and accompanying **ng** material (if any) are forwarded for review and comment directly to the Performance Review Board.

#### FOR RATINGS OF SES MEMBERS COVERED BY THE OSD PRB<sup>2</sup>

Considering all incoming recommendations and organizational constraints, the OSD Component Head forwards four copies of:

1. initial performance appraisals (original and three copies);
2. employee responses;
3. reviewer **comments**;
4. bonus recommendations in order of *priority*;
5. other supporting information; and
6. recommendations, as appropriate and necessary

to the Executive Personnel and Classification Division, Room 3C444, **The** Pentagon. The Executive Personnel and Classification Division **will** manage the subsequent review process for the OSD PRB.

<sup>1</sup> This includes the **Chairman** of the Joint Staff; Under Secretaries of Defense; Assistant Secretaries of Defense; DoD General Counsel /Director, Defense **Legal** Services Agency; Directors of DSAA and DARPA; Assistants to the Secretary of Defense; and Chief Judge of **USCMA**. The Defense Advisor to the U.S. Mission to NATO assumes this role for individuals assigned to the U.S. Mission. The international supervisors of **all** other SES members assigned **to NATO assume this role for them** unless **an exception has been** approved by DA&M in order to ensure that the objectives of this **plan** are achieved. The initial raters of SES Defense Agency Deputy Directors send their recommendations to the appropriate OSD Component.

<sup>2</sup> In addition to reviewing the ratings of SES Members of the OSD Components, identified on page 3, this **incl**udes the ratings of the civilian Directors, Deputy Directors, and General Counsels of Defense Agencies; the Inspector General; and other SES members identified on a case-by-case basis. Defense Agency General Counsels are rated by the DoD General Counsel /Director, **DLSA**, in consultation with the appropriate Defense Agency Director. The OSD PRB reviews these recommendations, and the Secretary of Defense is the deciding official. Other DLSA employees assigned to the Defense Agencies **are** covered by Defense Agency PRB procedures.

## FOR RATINGS OF SES MEMBERS COVERED BY THE DEFENSE AGENCIES' PRBs

Consider the following documents:

1. initial performance appraisals;
2. employee responses;
3. reviewer **comments**;
4. bonus recommendations in order of priority;
5. other supporting information; and
6. recommendations, as appropriate and necessary.

### PRB REVIEW

PRBs in OSO and the Defense Agencies are constructed **so** that more than one-half of every PRB panel consists of career SES members, and individual PRB members do not take part in any PRB **del** iterations involving their own, their supervisors' or their **subordinates'** appraisals. **As** required by statute, notice of appointment to the PRB must be published in the Federal Register. See Chapter 5 for a complete description of the **responsibil**i ties of the PRB.

### The Deciding Official :

1. considers all incoming material ;
2. decides **final** ratings and personnel actions (such **as** transfer, reassignment, and removal );
3. decides who **will** receive bonuses; and
4. decides the **range** or amount of those bonuses.

## V. DISAGREEMENT WITH FINAL RATING

Although SES members are covered by agency grievance procedures, the Office of Personnel Management has determined that the following matters may not be grieved:

- a. the substance of the critical elements and performance standards;
- b. the performance evaluation; or
- c. the granting or failure to grant a performance award.

Complaints of unlawful discrimination will be processed through EEO channels under applicable procedures. In addition, complaints about prohibited personnel practices may be appealed to the Merit Systems Protection Board. Contact the personnel office for information on how to proceed in these areas.

## APPENDIX A

### RESPONSIBILITIES

#### 1. The Secretary of Defense:

A. reviews recommendations of the **appropriate** Performance Review Board and of subordinate rating officials, and

B. makes **final** determinations regarding:

- (1) **the performance appraisal** of each senior executive;
- (2) **the** transfer, reassignment, or removal from the SES of senior executives **whose performance** is considered to be unsatisfactory;
- (3) **approval of** financial Performance awards (bonuses) within certain ranges or of certain amounts for career senior executives.

2. The Director of Administration and Management oversees operation and **administration** of the **SES** performance management **program**.

3. **If** an organization opted **to** designate Intervening Levels of review at levels lower than OSD **Component** Head or Defense **Agency Staff Element** Head or equivalent, **the** reviewer(s) shall:

A. review the SES Performance Planning and Evaluation Form (DD Form 2206) and **employee response**, if any;

B. **provide** additional comments as indicated on **page 4** of the form, as desired; and

C. sign comments and forward **the** form to the individual's **Component** Head.

4. The Executive's OSD **Component** Head or Defense Agency Staff Element Head:

A. reviews DD Form 2206, **employee response**, and any comments by **the** second-level supervisor or other reviewer;

B. provides additional comments as indicated on **page 4 of the form**, as desired;

C. **lists all nominees for** bonuses in order of **priority** in a transmittal memorandum addressed to the Chair of **the** Performance Review Board; and

D. forwards DD Forms 2206 to **the** OSD Performance Review Board or **the appropriate Defense** Agency Performance Review Board.



5. The Immediate Supervisor of each senior executive:

A. in consultation with the employee, develops critical elements and performance standards prior to the beginning of each rating period, that:

- ( 1 ) reflect the requirements of the work assigned to the executive to be rated;
- (2) identify the major responsibilities and duties to be performed;
- (3) establish the quantitative and **qual** itative standards to be met and results to be attained;
- (4) identify target dates for accomplishment and key milestone indicators.

B. records the Performance **pl**an on the **SES** Performance **Pl**anni ng and Evaluation form (**DD Form** 2206). This plan may be adjusted, as **appropriate** and in consultation with the executive, during the rating period.

C. provides a copy of the performance plan and any amendments to the employee.

D. conducts and documents a progress review with the employee half-way through the appraisal **cycle**.

E. evaluates the performance of each executive at the end of the annual rating period by:

- (1) appraising performance against the **establi** shed performance standards, and completing **DD** Form 2206, to include:
  - (a) a narrative evaluation of the empl oyee's performance on each critical element;
  - (b) an adjectival rating for each critical element;
  - (c) a recommendation for **an** overall 1 rating;
  - (d) as desired and appropriate, a recommendation for:
    - transfer, reassignment, or removal **from** the SES **of** any senior executive whose performance has been unsatisfactory.
    - nomi nation for **a** bonus for any career senior executive whose performance has been rated as "fully successful" and also warrants financial reward;
- (2) providing the employee an opportunity to review the initial appraisal and to respond in writing; and
- (3) **forwardi** ng the **DD** Form 2206 to the second-level supervisor, if **appropriate**.

## APPENDIX B

### LOCATION AND AVAILABILITY OF SES EVALUATION DOCUMENTS

During each ongoing rating cycle, the rater will retain the original plan and any necessary supporting information in a work folder and provide a copy to the individual who is rated. Performance documents are part of the Privacy Act system of records established by the Office of Personnel Management, and must be retained and disposed of in accordance with applicable Privacy Act regulations.

SES Performance Planning and Evaluation forms, including supplemental narrative, written reviews by higher level officials, and PRB recommendations, will be available to individuals being rated during all phases of the rating process. In addition, the completed forms will also be available to **line** officials, to the supervisor of the individual being rated, and to other officials having a need to know during the process of recommending, reviewing, and approving ratings, and of determining bonuses, ranks, and pay.

Requests for access by others to performance appraisal material will be dealt with under the "routine use" provision of the Privacy Act notice or under Freedom of Information Act access provisions and procedures.

Pursuant to 5 CFR 293.404(b), servicing personnel offices will maintain an Employee Performance **File (EPF)** for every current **SES** member. Completed appraisals (and all related performance appraisal documentation) will be retained in the EPF for 5 years.

When an **SES** member moves to a position under the jurisdiction of another personnel office, all performance appraisals 5 years old or less will **be** placed in the Official Personnel Folder (**OPF**) (temporary, left-hand side), and forwarded to the new servicing personnel office. Any bonus, rank award or PRB related documents filed in the EPF must not **be** placed in the OPF and transferred with the performance appraisals. If the SES member resigns or retires, the performance appraisals 5 years old or less are placed in the OPF, and forwarded to National Personnel Records Center.

## APPENDIX C

### A. PERFORMANCE WHILE ON SABBATICAL

The performance of an SES member on a sabbatical should **be** subject to appraisal in the same manner as for SES members generally, but evaluated against standards appropriate to activities involved in the sabbatical. As a matter of policy, it is not appropriate to award a bonus for performance on a sabbatical. SES members are not precluded from receiving a bonus while on a sabbatical for performance contributions made before the sabbatical began.

## APPENDIX D

### REQUIRED FORMAT FOR PERFORMANCE AWARD (BONUS) RECOMMENDATIONS

1. Memorandum format
2. On letterhead
3. For The Secretary of Defense
4. From OSD Component Head or Defense Agency Staff Element Head or equivalent
5. Subject: Performance Award Recommendation **for** (Name)
6. No more than two pages of specific and substantive justification.
7. Justifications should be related to established performance standards, and should describe in particular how the individual's performance exceeded the standard(s). They should avoid **merely** describing the individual's duties or component's mission.

Justifications should deal in specifics rather than generalities; that is, they should identify, in detail, monetary savings or other benefits derived from the individual's accomplishments. Have a point to each paragraph; indicate the nature of the achievement, the result or net effect; stress energy or imagination applied above and beyond performance requirements. Specificity, as opposed to global statements, is what is needed in performance documents for reviewers to determine the relative value of an Executive's accomplishments.

APPENDIX E

SAMPLE CRITICAL ELEMENTS AND PERFORMANCE STANDARDS

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1. Technical Position . . . . .	..E-2
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## 1. TECHNICAL POSITION

### CRITICAL ELEMENTS

Maintain a dynamic and balanced research program.

Manage and direct the xxx programs in the xxxx Division. Establish and **plan** the long-range programs for advanced technology in xxx, advanced xxx, control systems, and new weapon systems. Establish technical and financial objectives and direct the activities of the Division.

Aggressively pursue a program of identifying high payoff technology gaps in the 1 and warfare and weapon system arena.

Establish a clear transfer path with the Service or Services that would ultimately utilize the technology of the Division. Maintain good relations with the Services to insure a positive reception of the transferring technology.

**Manage** human, financial, and space resources of the Division.

### PERFORMANCE STANDARDS

Innovative new research projects constitute 10% of the agency program, and management flexibility is maintained to accommodate new work as needed.

Successfully meet 75% of the major program milestone on time within budget. Prepare and submit the present and future documentation and **pl**ans for the Division inputs to the following:

- o Budget Book - Sept 11, **198x**.
- o Congressional Justification- **Dec** 21, 198x.
- o Mid-year Review - Feb 11, 198x.
- o POM/Appportionment - June **11**, 198x.

Establish and initiate at least two new technology initiatives in the **fi**scal year.

Transfer the xxx program to the Army by October 1. Establish a joint program **with** the Army on a xxx missile and an advanced xxx System. Develop "going out of business" plans **for** the program.

Provide for development of staff. This **will** be evidenced by execution of development plans. Reward superior performers. Correct performance deficiencies of subordinates. All 1 budget requirements are met. Arrangements for physical move are **made** by November **15**.

## CRITICAL ELEMENTS

Support the Affirmative Action Program.

Maintain Internal Controls\* necessary to meet requirements of OMB Circular No. A-123 and Federal Manager's Financial Integrity Act (P. L. 97-255).

## PERFORMANCE STANDARDS

Emphasis on recruitment of **minorities**/women will be evidenced by addition of **women/minorities** to professional staff. Establish/restructure position at lower **level** to provide an Affirmative Action opportunity. Arrange for a **qualified** minority faculty member of a minority institution to spend the **summer** or take a sabbatical in the organization.

Develop and maintain an organization, procedures, and practices that provide reasonable assurance that:

- o obligations and costs are in compliance with applicable laws.
- o funds, property, and other assets are safeguarded against waste, loss, unauthorized use, or misappropriation.
- o revenues and expenditures applicable to Agency operations are properly recorded and accounted for to permit the preparation of accounts and **reliable** financial and statistical reports, and to maintain accountability over the assets.
- o resources are efficiently and effectively managed.

\*May be used for any position, as appropriate.

## 2. FISCAL POSITION

### CRITICAL ELEMENTS

Manage the Organization.

Ensure that staff papers are delivered on **time**, well in advance of meetings, trips, etc. Ensure full and expeditious responses to all inquiries.

Supervise preparation of the semi-annual reports to the Congress on DoD audit, inspection, and investigation organizations pursuant to Section 2(c)(1), **P.L.** 9x-xxx.

Supervise preparation of the DoD **annual** report of audit operations.

Establish a system to account for and control the projects assigned to xxxx Directorate personnel.

Initiate program policy changes, as appropriate.

Assure development of **staff**.

### PERFORMANCE STANDARDS

Execute all administrative responsibilities adequately and on time (space, personnel, EEO, budget, procurement, etc.). Identify, attract, and recruit talented senior staff. Provide staff with opportunities for professional growth. Assure an adequate level of productivity from all staff or generate corrective action. Assure that all professional staff members are operating with professional maturity.

Tal king papers for meetings on etc., **deli**vered to the ASD two **evenings** before the occasion, or **48 hours** after agenda received, whichever is earl ier. All inquiries answered within 72 hours **after** receipt.

Final draft of the report for the period 10/1/8x - 3/31/8x to be ready for review by the Assistant xxx by May 20.

Final draft of the report for FY8x to be completed **and** ready for review by the Assistant xxx by June 30.

System schedule to be **operati ve** by September 30.

Initiate at **least** two significant projects ( one involving development or refinement of **DoD** audit pol icy and one involving the evaluation of the adherence or implementation of DoD audit policy) by June 30.

Update all **IDPs** concurrent with annual appraisals. During the first **half** of the year, implement 50% of training scheduled for the year.



### CRITICAL ELEMENTS

Achieve EEO objectives.

### PERFORMANCE STANDARDS

Conduct a wide-ranging and thorough search for minority, women, and handicapped candidates for the next senior vacancy.

Make demonstrable efforts to inform minorities, women, and handicapped **about** the **field** and federal careers.

Offer temporary assignment and development opportunity to a participant of an OSD upward mobility program.



### 3. PROGRAM MANAGEMENT POSITION

#### CRITICAL ELEMENTS

#### PERFORMANCE STANDARDS

Establish a DoD-wide program to increase small business participation **in** DoD Research and Development.

Develop program 15 Dec.  
Conduct review with OUSDRE 1 Feb.  
Publish directive implementing Program 1 Mar.  
Publicize program 1 Jun.  
Measure results 1 Nov.  
Recommend changes 15 Dec.

Establish Area **Small** Business Councils.

Develop program 15 Dec.  
Publish program 15 Dec.  
Publicize program 15 Dec.  
Provide report to **DUSD(AP)** 15 Jan.

Improve Program Management Oversight.

Develop and implement a surveillance program by June 30.  
Schedule staff visits to representative procurement centers.  
Establish Disadvantaged Business Utilization Program Guidelines, for use by Services and DLA Procurement Management Review teams Sept. 5, **198x.**

Organize a program in conjunction with the OSO Training Program to conduct a series of 2-day classes on policies and procedures contained in DAC No. xx-xx of 22 **Jul** 8x.

Contact training program personnel and Directors of Small and Disadvantaged Business Utilization.  
Develop program.  
Publicize program.  
Conduct ongoing, thorough, **and** selected reviews.  
**Make** report to **DUSD(AP).**

Determine level of compliance with updated DAC No. xx-xx of 22 **Jul** 8x.

Develop questionnaire.  
Review questionnaire.  
Conduct surveillance reviews.  
Evaluate findings and submit report to **DUSD(AP).**

Actively support OSD Equal Employment Opportunities and Affirmative Action objectives.

With respect to vacancies and promotions, performance **is** satisfactory when the incumbent has demonstrated a good faith **effort** to recruit highly qualified minorities, women, and handicapped candidates for vacancies as they become available. The quality and success of the search would **be** the basis for the **eval**uation. With respect to

CRITICAL ELEMENTS

PERFORMANCE STANDARDS

supervision of staff,  
performance **is** *satisfactory* when  
all support staff, especially  
minority, female, **and**  
handicapped staff members have  
**received** career **counseling** and  
have **individual career**  
development plans.

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#### 4. PROGRAM MANAGEMENT POSITION

##### CRITICAL ELEMENTS

Executive Program Improvement Plan

Institute a reliability/maintainability program.

Revise xxx Guidance Handbook.

Update and consolidate existing DoD policy relating to budgeting, accounting, reporting, billing, and collecting into a Handbook.

Prepare alternatives for xxx facility financing for xxxx and subsequent Congressional review.

Recruit, evaluate, and maintain morale of staff.

##### PERFORMANCE STANDARDS

For the rating period, performance on the FY 8x DoD xxx Objectives will be satisfactory if:

- o The xxx Program Improvement Conference is held and a consolidated list of DoD xxx Objectives are issued by the end of the calendar Year 198x.

At least 50% of all Objectives assigned to xxx and scheduled for completion by June are actually completed in that timeframe.

In FY8x, a Directive will be issued to increase emphasis on front-end design to improve operational values and provide life-cycle traceability.

Identify areas needing improvement by 31 December. Develop a workplan to accomplish necessary revisions by January 31. Accomplish all scheduled milestones (Feb - June) by June 30.

Develop an outline and work plan by Nov 15. Accomplish those milestones scheduled for completion on or before June 30.

Satisfactory, if alternatives are derived and presented to xxx and introduced to Congressional staffs with substantive backup before February 15.

The indicators of success are:

- o Full staffing; highest quality recruits possible.
- o All staff members fully employed on useful, challenging work.
- o Outstanding staff members appropriately rewarded.
- o All staffers know what is expected of them.
- o All staffers have achievable career goals and plans to achieve them.

## CRITICAL ELEMENTS

Establish and achieve EEO objectives.

## PERFORMANCE STANDARDS

Performance is fully satisfactory when:

- o Applicable laws, regulations, and policies are fully implemented through formal programs.
- o Recruitment programs identify and encourage the selection of women and other minorities.
- o Recruitment contacts in universities and other organizations are identified by September 15.
- o Programs are structured to insure that women, the handicapped, and minorities receive the training required to improve their knowledge and skills and achieve occupational advancement.

## 5. PROGRAM MANAGEMENT POSITION

### CRITICAL ELEMENTS

Implement long-range planning functions.

**Office** management and administration of resources are improved.

Provide organization-wide supervision on the preparation of Congressional testimony.

Oversee the final review in the xxxx Appeals System.

### PERFORMANCE STANDARDS

Performance is satisfactory when, by June 1980, xxxx has established an in-house capability **for long-range** planning and policy formulation to meet future program requirements, which will **anticipate**, as opposed to respond to, trends, innovations, and state-of-the-art changes in the field of health care delivery.

Performance is satisfactory when, in addition to executing current responsibilities, the following administrative improvements have been implemented by June 1: (1) establishment of controls and organizational responsibilities for reviewing external audit reports to insure implementation of findings, or preparation of objectives to findings, as appropriate, in a timely manner; (2) implement procedures to effectively analyze manpower requirements, and insure that allocation of available resources is based upon an objective assessment of organizational responsibilities to reduce the number of vacant positions and to insure that **on-board** strength is at no time lower **than** 90% of authorized strength.

Performance is satisfactory when Congressional **testimony** for the ASD or the PDASD is prepared at **least** 72 hours prior to testimony date, and back-up books are completed at least 24 hours prior to testimony.

Performance is satisfactory when the final review process **is** completed and coordinated within the OSD for 75% of the cases annually in less than 20 working days following receipt of case **file**.

## CRITICAL ELEMENTS

Oversee **the** xxxx Decision Process for xxxx Department Personnel and Flag Officers.

**Fiscal** Intermediaries performance and service to beneficiaries are improved.

Improve the representation of minorities and women through affirmative recruitment, placement, and development.

## PERFORMANCE STANDARDS

Performance is satisfactory when a decision of an Officer or Flag Officer is determined for 90% of **the** cases annually within 72 hours **of** receipt of the Service recommendation.

Performance **is** satisfactory when, by **Feb** 1, 198x, the fol **lowing** improvements have been implemented: (1) the overall amount of time for individual claims processing is reduced to no more that 21 days; (2) procedures for per i odi c and comprehensive on-site performance evaluation reviews annually of all Fiscal Intermediaries have been implemented; (3) procedures to insure a fair and equitable *process* of selecting open competition among providers; and (4) procedures for on-going guidance and instructions have been implemented, insuring prompt dissemination of information of new policies, current interpretation of the Regulation, etc., and responsiveness to questions and requests for guidance.

Performance is satisfactory when by **April** 1, **198x**, the fol lowing administrative improvements have been implemented: (1) establish and publish procedures to assure recruitment efforts are designed in a manner that will attract qual i fied applicants from al l groups; (2) provide for a periodic review of al l placement actions to assure that placements are **being** made **in** accordance with **establ i** shed merit principles and procedures. At least semi-annually, an analysis **wi** ll be conducted by occupational series and organizational units to determine whether an **out-of-bal** ante situation exists; and (3) establish procedures to provide **equal** training opportunities **for al l** employees.

## 6. PROGRAM MANAGEMENT POSITION

### CRITICAL ELEMENTS

**Manage** the FY 8x Joint Market Research Program (JMRP) **contract** survey studies and plan for the establishment of a centralized management structure for the FY 8x Joint Recruiting Advertising Program (JRAP).

Insure that DoD can accept draftees and volunteers rapidly and efficiently under emergency conditions.

### PERFORMANCE STANDARDS

Full success means:

- o The Fall 8x Youth Attitude Tracking Study is **executed**, analyzed, reported, and made available to the Services by 1 March 198x in a manner considered to be clear, logical, and professional by the **DASD**.
- o The Spring 8x Youth Attitude Tracking Survey is **pl**anned and data are **coll**ected by the contractor prior to the end of the 198x-8x school year with content considered by the DASD to be consistent with past studies and responsive to Service and OSD market information needs.
- o A work statement is developed to revise the nature and content of the youth attitude tracking survey to include females.

Full success means delivery to the ASD by 30 June xxxx a report that defines how DoD **wi**ll act in an emergency to receive draftees and **vol**unteers. It **wi**ll describe how DoD will accomplish such key tasks as:

- o Integrated **SSS/DoD** information systems for the processing **of** draftees and volunteers.
- o Transferring **of** recruiting manpower to other **military** jobs and to Selective Service.
- o Providing logistics support to **SSS**.
- o Expanding of Armed Forces. **Examining** Stations.
- o Adjusting mental and **physical** standards.
- o Managing draft **calls**.
- o Allocating of manpower to **the** Services by mental category.



## CRITICAL ELEMENTS

Conduct an analysis of the Army and Navy 2 year enlistment option tests and prepare a preliminary report to Congress.

Prepare testimony and resource backup in support of the **ASD's** testimony before House and Senate **Committees** on the FY 8x recruiting program as part of his or her manpower testimony.

Achieve EEO objectives of the organization being managed.

## PERFORMANCE STANDARDS

Full success means:

Provided the RAND Corporation provides usable data analyses, (a) provide a decision paper for the ASD by 30 November that yields, in the opinion of the **DASD**, a clear and logical basis for a DASD decision regarding continuation of Army 2-year enlistments and that can be incorporated in a Feb 198x report to Congress on enlistment incentives; (b) provide by 30 June a preliminary report to the ASD on the results of the Army and Navy 198x tests that, in the opinion of the **DASD**, is clear and logical in describing the market impacts of the option.

Full success means:

- o Providing complete and current recruiting program information to the ASD.
- o Meeting deadlines set by ODASD.
- o Contains, in the opinion of the **DASD**, clear and logical explanations of the recruiting program.
- o Supports the President's Budget.

Demonstrate a good faith effort to recruit staff from all possible sources. Quality of search and success of search will be basis for rating. Assure that all subordinate supervisors receive training in **EEO** or interpersonal relations. Offer at least two **summer** employment opportunities to minority, women, and handicapped college students. Restructure existing professional positions below journeyman level and initiate recruitment effort by October 15.

## 7. GENERAL MANAGERIAL ACTIVITIES

### CRITICAL ELEMENTS

ORGANIZATIONAL REPRESENTATION: Represents and **speaks** for **higher** management and its work to **persons** and groups within and outside the Agency.

### PERFORMANCE STANDARDS

Performance is Fully Successful when incumbent: (1) **represents** higher management by **persuasively** explaining and gaining support for policies, Priorities, and goals; (2) communicates clearly, effectively, and positively in **presenting** Policies and positions; (3) **responds** to questions **appropriately**, satisfying the **requirements** of the situation; (4) advises supervisor and subordinates of important issues; demonstrates a thorough knowledge of **program** priorities and policies in **carrying out liaison** responsibilities; and (5) deals effectively **y with** others to arrive at satisfactory decisions or actions.

PERSONNEL MANAGEMENT: Directs and manages resources, supervises **personnel**, attends to career management, and is accountable for **compliance** with internal **Agency policies** and administrative directives relating to **personnel** management activities.

Performance is Fully Successful when incumbent: (1) manages **people**, Positions and other resources **properly, effectively** and productively; (2) staffs **positions** with high quality candidates and holds them **responsible** for the **timely** and accurate **completion** of work assignments; (3) administers Performance **appraisals**, **cash** awards, and other career management **programs** for staff **effectively** and **equitably**; (4) establishes and maintains **productivework relationships** **with** staff members that result in a **highly** motivated, productive, and **mission-**oriented staff, and (5) **applies** sound EEO and affirmative action principles to **employee** management.